

Job Title: COO/CBO/CMO

Join the company that is putting “the eye” in AI. Oculi®, Latin word for eyes, is a deep-tech fabless semiconductor company that produces the OCULI SPU™, the first practical silicon chip that closely mimics biology in selectivity, parallel processing and efficiency but outperforms in speed. Join the thought leaders in the field and play a critical role in delivering fast, efficient, secure, and low SWaP computer/machine vision solutions to the market.

About The Role

This is a founding member level position for Oculi 2.0, a strong candidate is expected to take ownership in as much as possible and as quickly as possible to build the company. For this disruptive start-up, we are expanding our founding team with a successful entrepreneur. This position affords the opportunity to shape an innovative startup spin-out from a leading university. This is a critical role for the success of the venture.

Responsibilities would cover:

- Operations: day-to-day management that implements the company strategy, leading to the successful commercialization of the world's first smart programmable vision sensor.
- Primary responsibilities for setting up the organization, identifying and hiring high performing and ambitious key team members, HR, marketing, contracts, accounting, finance, company value and culture (full engagement of the team, delegation/ownership), key partnerships, supply chain, production.
- Commercial business development & product management: assist in defining and executing strategies to introduce Oculi vision solutions into products in various markets; develop scalable and efficient go-to-market strategies to ensure consistent results and exponential growth; work with the technical/engineering team to define the product feature set and roadmap; stay on top of industry trends, understand competitor solutions and how to position Oculi's differentiation; build and strengthen engagements with customers; represent the customer's viewpoint in internal discussions.
- Key member of the leadership team: assist with strategy development, business plan, fund raising, driving growth & profitability, identifying products and markets that can best benefit from Oculi's products.


Key Qualifications

- Proven experience building deep-tech start-ups, has entrepreneurial drive and is highly motivated.
- Excellent oral and written communication skills to build and maintain outstanding relationships with all stakeholders (internal and external) with integrity and trust.
- Deep understanding and strong experience in the commercialization of semiconductor products.
- Highly efficient and able to optimize operations to generate exceptional results with limited resources.
- 10+ years recent leadership experience (BD & operations) in semiconductor, preferably imaging or vision technology.

- Excellent understanding of near term market focus: digital signage, smart/interactive displays or devices, smart appliances, AR/VR.
- Good understanding of related markets including IoT, smart phones, mobility, industrial, and/or defense.
- Strong leadership and networking skills.
- Ability to develop market strategies, supervise and develop personnel.
- Ability to write proposals and present at conferences, trade shows, and similar events.
- Strong network/connections in the market focus.
- Self-motivated, effective under pressure and with uncertainty in a dynamic environment.
- Frequent travel experience including international.

Why should you apply to Oculi ?

- ✓ You get to work on the most advanced vision technology in the world.
- ✓ You get to work in a very dynamic and exciting startup where you set your own limit of success and growth.
- ✓ You get to collaborate with leaders and experts in the field of smart sensors and computer vision.
- ✓ You get to shape the next revolution in technology.

 If you find this job stimulating send your CV in PDF format to info@oculi.ai . Please include the Job Title in the email subject.