



Job Posting

Associate – Machine Vision

Baltimore, MD

What you will do:

Provide scientific leadership to our portfolio of companies, evaluate cutting edge technologies for launching new companies, and engage with our customers and partners to develop and design new products and technologies.

Where can this take you:

You can develop your skills in launching and growing intellectual property intensive businesses. You'll be a key member of the team evaluating financing methods, planning manufacturing, running sales, managing business operations, deciding on intellectual property strategies and more.

When do we need you:

Now. We've been growing fast and have an urgent, important need for you. We can wait weeks but not months.

Who would be a great fit for this position:

You'll have completed a PhD and have peer reviewed publications in optics, photonics, imaging, machine vision, or a related field.

While you find research intellectually interesting, you really want to put new science into practice helping to make the world a better place.

You accept that occasionally making the world better means working with the US military and you don't have anything in your background that would make getting a security clearance problematic.

Writing is something you enjoy. Importantly, you would happily have written your dissertation so that your high school biology teacher would understand it, had that been a requirement.

Oral presentations don't give you ulcers.

When you realize that you are the smartest person in the room, you don't assume that you are also the most knowledgeable.

About us:

We are a Venture Studio founded in 2012 in Baltimore (Charm City) that converts science to business. We specialize in taking brilliant scientific discoveries made at research institutions and turning them into companies focused on growth. We don't chase quick exits. We build companies that create sustainable value. Our best successes come from teaming with entrepreneurial-minded faculty who are rooted in drug design, custom materials, aquaculture technologies and machine vision. We don't write checks just to show up for board meetings. We are the management team, the operators and the entrepreneurs. We show up to the labs and offices every day to do the heavy lifting. We deploy our team of interdisciplinary

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experts across all of our portfolio companies, bringing real-world problem-solvers to work directly on growing our companies at every stage of their lifecycles. Ultimately, we bring to the table our deep experience co-founding companies with leading researchers.

Our Machine Vision Portfolio:

Imaging shrimp on farms with sonar (Minnowtech), determining the viability of kidneys for transplant with optical coherence tomography (Prebeo), and eliminating turbulence for targeting systems make up the core of our portfolio today (Tarsier Optics). We intend to add nine more companies in machine vision over the next four years.

How to apply:

Send a resume and a one page explanation of your dissertation written so that our CEO will understand it to allie.stambaugh@earlycharm.com.